

Table 1
Selected Balance Sheet Items for all Domestic Finance Companies
Comparison of Estimates Based on Monthly Reports with Benchmark Levels
Obtained from the Quinquennial Survey as of June 30, 2000

| | Estimate from monthly reporters \$ billions | Benchmark level from quinquennial \$ billions | Monthly over benchmark percent | Share of small companies* percent |
|---|--|--|--------------------------------------|---|
| Credit market instruments | 935.4 | 921.5 | 1.5 | 1.2 |
| Consumer receivables | 294.5 | 321.8 | -8.5 | 1.4 |
| Motor vehicle loans and leases | 229.6 | 252.3 | -9.0 | 0.9 |
| Revolving credit | 33.1 | 31.1 | 6.3 | 1.5 |
| Other | 31.8 | 38.4 | -17.3 | 4.7 |
| Loans secured by real estate | 185.7 | 157.7 | 17.7 | 0.4 |
| Business receivables | 455.2 | 441.9 | 3.0 | 1.4 |
| Motor vehicle financing | 94.5 | 74.2 | 27.3 | 2.1 |
| Wholesale | 38.4 | 38.5 | -0.3 | 0.0 |
| Retail loans | 33.8 | 19.9 | 69.6 | 0.3 |
| Retail leases | 22.3 | 15.8 | 41.3 | 9.6 |
| Business, industrial and farm equipment | 250.9 | 267.7 | -6.3 | 1.3 |
| Loans (retail and wholesale) | 56.7 | 70.7 | -19.9 | 0.2 |
| Leases (capital and leveraged) | 194.2 | 196.9 | -1.4 | 1.7 |
| Other business credit | 109.8 | 100.0 | 9.8 | 1.1 |
| Total Liabilities ** | 1,057.9 | 1,113.4 | -5.0 | 0.8 |
| Bank loans | 33.3 | 32.8 | 1.4 | 13.8 |
| Commercial paper | 234.2 | 224.3 | 4.4 | 0.1 |
| Debt due to parent | 136.8 | 95.1 | 43.9 | 1.4 |
| Debt not elsewhere classified | 445.1 | 483.7 | -8.0 | 0.3 |
| All other liabilities | 208.5 | 277.5 | -24.9 | 0.5 |
| Memo: | | | | |
| Securitized consumer receivables | 109.7 | 110.0 | -0.2 | 0.1 |
| Motor vehicle loans and leases | 82.0 | 85.3 | -3.9 | 0.1 |
| Revolving credit | 11.1 | 6.6 | 67.3 | 0.0 |
| Other consumer receivables | 16.6 | 18.0 | -7.8 | 0.2 |
| Securitized real estate receivables | 48.8 | 27.5 | 77.2 | 0.0 |
| Securitized business receivables | 69.4 | 60.6 | 14.5 | 2.2 |

* Companies with less than \$200 million in assets.

** Liabilities exclude taxes payable and are from the quarterly statistical report "Flow of Funds Accounts of the United States," Z.1 (September 15, 2000). Commercial paper, debt due to parent, debt not elsewhere classified, and all other liabilities are equivalent to the "Flow of Funds" open market paper, investment by parent, corporate bonds, and foreign direct investment in US plus other, respectively.

Table 2
Survey Response Distribution by Size of Finance Company

| | 2000 FR3033p | 2000 FR3033s | | 2005 FR3033s | | |
|------------------------|--------------------------------------|------------------------------|------------------------|---|-----|-----|
| | Estimated population ¹ | Total Sample ² | Number of responses | Estimated response for 3033s panel size | | |
| | | | | 400 | 600 | 800 |
| under \$10 million | 670 | 365 ³ | 77 | 35 | 77 | 118 |
| \$10 to \$49 million | 128 | 93 | 25 | 25 | 25 | 25 |
| \$50 to \$199 million | 58 | 44 | 20 | 20 | 20 | 20 |
| \$200 to \$999 million | 61 | 43 | 19 | 19 | 19 | 19 |
| \$1 to \$4,999 billion | 57 | 44 | 27 | 27 | 27 | 27 |
| \$5 billion and over | 11 | 11 | 11 | 11 | 11 | 11 |
| Total | 985 | 600 | 179 | 137 | 179 | 220 |

1. These were final estimates. The population was initially estimated at 1013 after the pre-survey. There were 28 companies removed from the final estimate since they later on indicated that they no longer fit the definition of "finance company" or had not fit the definition at the time of the questionnaire.
2. All strata other than the "under \$10 million" stratum were certainty strata. However, the population estimates included projections from non-response and postal return follow-ups. The sample for each stratum thus tended to be less than the population size.
3. The actual size of the sample drawn was 369.

Table 3
Estimated Standard Errors of Aggregate Levels of Finance Company Receivables in
Selected Balance Sheet Categories for Alternate Panel Sizes
(Based on 2000 benchmark data; \$ billions with % of outstandings in parenthesis)

| | Panel size | | |
|-------------------------|-------------------------------|----------------------|----------------------|
| | 400 | 600 | 800 |
| | Estimated number of responses | | |
| Financial items | 137 | 179 | 220 |
| Total receivables | 28.8019 (2.2791) | 28.8008 (2.2791) | 28.8005 (2.2791) |
| Total consumer | 12.4952 (4.9511) | 12.4946 (4.9509) | 12.4945 (4.9508) |
| Motor vehicle | 8.3279 (4.7856) | 8.3275 (4.7854) | 8.3274 (4.7853) |
| Revolving | 3.9881 (9.9928) | 3.9881 (9.9928) | 3.9881 (9.9928) |
| Other | 8.4186 (21.9001) | 8.4181 (21.8988) | 8.4179 (21.8984) |
| Real estate receivables | 12.4443 (7.8888) | 12.4442 (7.8888) | 12.4442 (7.8888) |
| Total business | 31.2195 (7.0641) | 31.2185 (7.0639) | 31.2182 (7.0638) |
| Motor vehicle | 4.5929 (6.1824) | 4.5929 (6.1824) | 4.5929 (6.1824) |
| Equipment | 26.1423 (10.9731) | 26.1414 (10.9728) | 26.1412 (10.9727) |
| Other | 16.0339 (16.0345) | 16.0336 (16.0342) | 16.0335 (16.0341) |
| Bank loans | 5.6303 (17.1413) | 5.6277 (17.1331) | 5.6269 (17.131) |